



Client Success Story:

Optimising Forecasting Accuracy and Operational Efficiency: A Case Study of Alspec®'s Journey with Logility

Client:
Alspec®

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01 The Company



The market leader in the design and distribution of innovative aluminium systems to the architectural, residential, industrial and home improvement markets.



OVERVIEW

Alspec® is an Australian-owned company with over 50 years of experience, specialising in providing architects, fabricators, builders, and renovators with a comprehensive range of aluminium systems and products for various applications. They focus on designing, developing, and testing reliable aluminium systems, hardware, and accessories in-house to meet evolving market needs. With a nationwide presence, Alspec® ensures easy access to a wide range of products and accessories through its extensive network of branches. With a dedicated team of over 640 staff and fourteen locations across Australia, Alspec® remains committed to expanding its product range while delivering the highest levels of service and support to its customers.



With over 40 years of commercially-bred experience, Alspec® also offers a comprehensive range of other products and systems for your application.



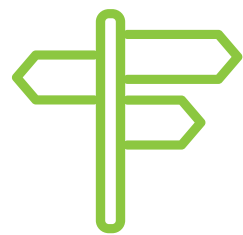
*Don't forget your **challenge!**
Don't forget your success!*

02

Challenge

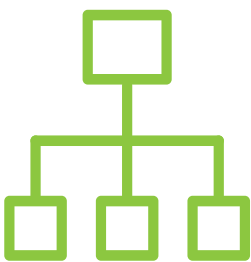
Alspec® faced significant challenges in forecasting accuracy and operational efficiency, primarily due to manual processes and a lack of suitable tools. The company's growth and increasing SKU count exacerbated these issues, leading to inefficiencies and errors in planning and execution.

SEARCH FOR SOLUTIONS:

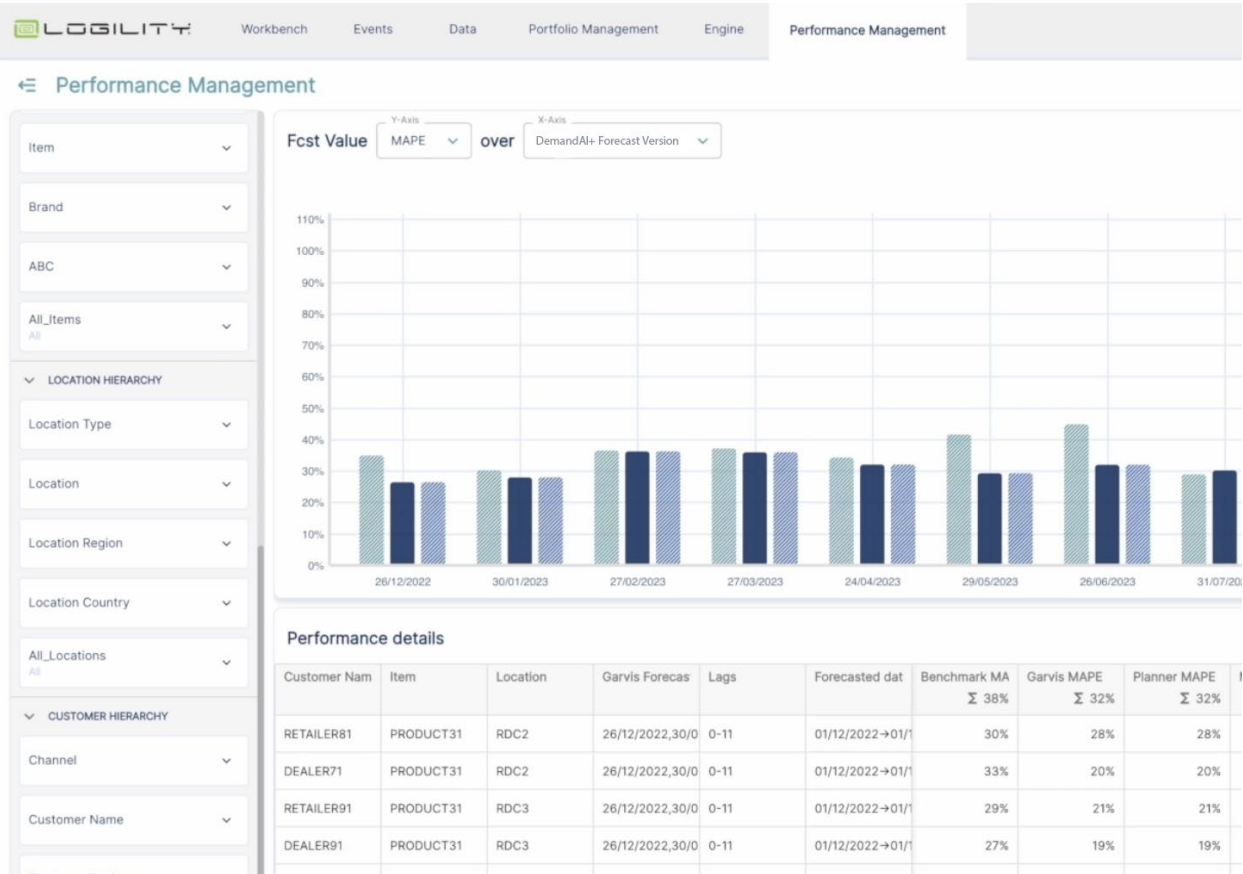


Motivated by the implementation of a new ERP system and the need for improved forecasting capabilities, Alspec® sought a software solution to address their challenges. After a thorough evaluation, they identified Logility Demand Planning as the solution of choice due to its advanced forecasting capabilities and suitability for their evolving needs.

IMPLEMENTATION JOURNEY:



Alspec® initially implemented the Logility platform with the guidance of consultants, who provided valuable insights into forecasting methodologies and data management. As the company grew and transitioned to a SaaS environment, Logility continued to meet its needs, offering improved technology and automated processes. Close collaboration between Alspec® and the DMS consultant ensured a smooth implementation process, despite some data restrictions that required leveraging additional functionality within the software.



03 The Solution

BENEFITS REALISED:

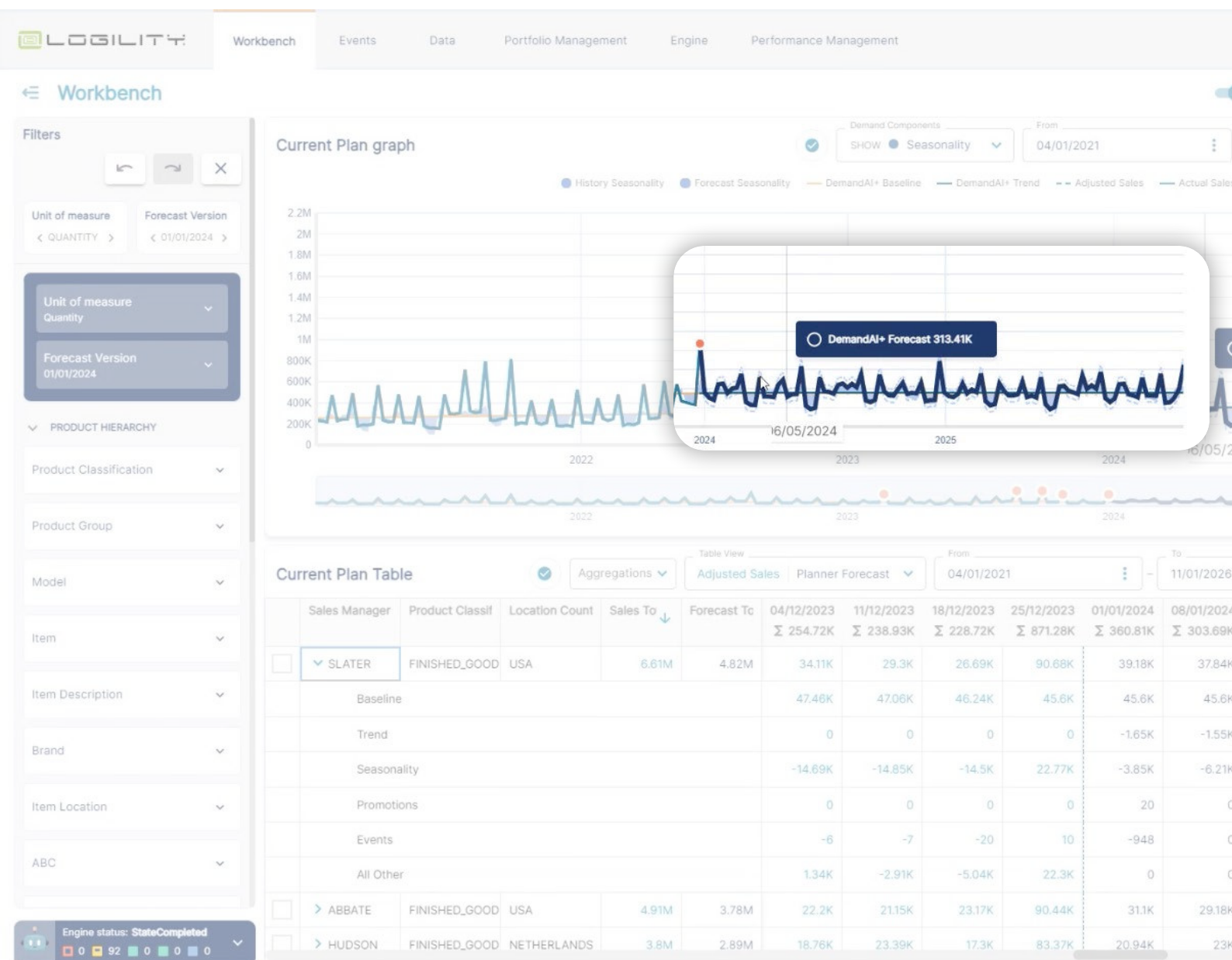
The implementation of Logility brought about significant benefits for Alspec®:

- Accurate dates for purchase and production requirements, facilitating better planning and resource allocation.
- Weekly forecast dates enabled precise scheduling of deliveries, reducing lead times and optimising inventory management.
- Drastic reduction in errors and manual handling of data, resulting in improved data integrity and reliability.
- Enhanced collaboration and visibility within the company, leading to better decision-making and alignment across departments.
- Improved ability to react to industry changes and adapt forecasts accordingly, driving agility and competitiveness.
- Increased business growth facilitated by more accurate forecasting, enabling Alspec® to capitalise on market opportunities and expand its operations.
- Flexibility in handling data and achieving desired results, empowering Alspec® to customise forecasts and analyses to suit their specific needs.



Working closely with DMS consultants during the implementation of Logility was instrumental in unlocking our supply chain's full potential. Their expert knowledge and dedication to best practices ensured a seamless transition and empowered us to optimize our operations with confidence."

- Steve Baker, Demand Planner/Business Analyst, Alspec®



04 The Conclusion

The implementation of Logility has transformed Alspec's forecasting accuracy and operational efficiency, enabling it to overcome challenges and achieve sustained growth. By leveraging advanced technology and collaborating closely with consultants, Alspec® has streamlined its operations, reduced errors, and enhanced decision-making capabilities. Moving forward, Alspec® remains committed to leveraging Logility to drive further improvements and maintain its position as a leader in the industry.

KEY WINS REALIZED:

Implementing Logility has revolutionised our forecasting and operational processes. We now have the accuracy and visibility we need to make informed decisions and drive our business forward.

- Steve Baker, Demand Planner/Business Analyst, Alspec®





About Demand Management Systems

Demand Management Systems (DMS) is a leading international provider of supply chain solutions, boasting a rich history of more than 35 years dedicated to transforming organisations in both Australia and Asia-Pacific.

Since 1987, DMS has been instrumental in guiding, implementing, and providing ongoing support to a diverse portfolio of more than 350 organizations across Asia-Pacific. Their commitment to delivering best-practice supply chain planning has solidified their reputation as a reliable provider for transforming Demand, Supply, Sales, Operations and Network Design and Optimisation.

Learn more here: <https://demandmgmt.com/>

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About Logility

Logility's Digital Supply Chain Platform delivers optimized demand, inventory, manufacturing, and supply plans – helping to provide executives the confidence and control to increase margins and service levels, while delivering sustainable supply chains. Designed for speed and agility, Logility's cloud-based platform leverages Generative AI, advanced AI-driven algorithms, and machine learning to help deliver integrated planning and operations across the end-to-end supply chain. Our prescriptive approach drives team alignment for over 650 clients in 80 countries with prioritized outcomes designed to create demonstrable value. Logility is a wholly-owned subsidiary of American Software, Inc. (NASDAQ: AMSWA).

Learn more at logility.com.

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